PRINTERON®
PRINT SIMPLY ANYWHERE

PrinterOn provides a secure printing solution that connects disparate networks eliminating the need for costly VPN

Benefits & Results

☑ Ability to print across disparate networks

☑ Secure printing protects patient information

☑ Eliminated the need for costly VPN service at each location

☑ Cost effective PrintConnect device replaces VPN

☑ Plug-and-play PrintConnect devices for easy set up at each location

☑ Eliminated the need for a PC at each remote location

☑ Money saved can be used to expand the business

Background

This leading anatomic pathology laboratory is dedicated to providing physicians, patients and hospitals with unrivaled diagnostic services. Board-certified pathologists and distinguished thought leaders are committed to providing the most reliable, timely diagnosis of cancer and other diseases by combining an academic approach with outstanding customer service.

Challenge

The main objective was to enable printing from the LIMS ERP system in their headquarters to remote doctors' offices on disparate networks while maintaining the security of patient diagnosis documents. Before PrinterOn®, they had to pay for a VPN connection for every doctor's office which was very costly. This was going to impact future plans to advance the business and increase the number of doctor offices to which they wanted to print. They had to look for a more cost effective solution.

Solution

The PrinterOn Hosted solution was chosen because of its ability to enable **ERP printing** across disparate net-

works, eliminating VPN and maintaining the security of sensitive documents.

PrinterOn picks up jobs already rendered through the LIMS system and uses its pass-through functionality to deliver the job to a PrinterOn Print Delivery Hub. This hub is managed by PrinterOn and installed locally at the main office. The rendered jobs are encrypted and stored in the hub for limited time until remote offices download the job and print it. Every location has a piece of PrinterOn hardware called a PrintConnect™ to download the jobs from the hub and send them to the appropriate printer. The jobs are decrypted after they have been downloaded from the hub and they print automatically.

PrinterOn worked closely with the company to make sure all of their requirements were met. They were so impressed with the **remote printing** solution that they recommended PrinterOn attend medical tradeshows because it is the right solution for companies in the same situation as them. The company can now expand their business to more remote locations for a much lower cost per site.

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