

PRIMARY

PaperCut Pricing Components



Number of users in the directory?

Total number of users to be tracked



Number of embedded licenses for MFP's?

Devices used for copying, scanning and/or faxing.



How many years of support?

The first year is required, additional years are optional. Support includes software updates, configuration changes, and troubleshooting.



Number of print server installations?

Any server that has an MFP or printer pointing to it is considered a print server.



Is Mobility Printing required?

Secure printing for BYOD users on mDNS or DNS networks.

SECONDARY

PaperCut Pricing Components



Are card readers needed?

Will cards or IDs be used to authenticate (login) at the copier?
If so, what type of cards?



Number of site server installations?

Site servers provide limited application server functionality in case of network failure between multiple sites.



Need to integrate with an online payment gateway?

Examples: PayPal, Authorize.net, CyberSource, etc...



Need to integrate with a third-party software?

What type of software is being used?

STARTING THE DISCUSSION

I wanted to speak with you about a print management software that can be added to your existing network. PaperCut MF helps you easily manage your existing print environment by allowing you to quickly identify your **true cost** of printing. This software gives you a snapshot of your print environment because it tracks **what users are printing** and **where they are printing to** (*whether it's an MFP or a single function printer*), as well as details of the jobs they print. Find out if users are printing in color or black & white, how many pages they're printing, if it's work-related or personal, and much more.

PaperCut features a **centralized online dashboard** used to set up reports and policies and manage your entire print environment. After identifying where your print waste is occurring, you can then use PaperCut's **rules & routing, print policies, or quotas** to eliminate the waste, allowing you to reallocate your savings to other areas of your business in need of a financial boost. With the administrative dashboard you can manage **users, departments, locations, printers** and **MFPs** which means your IT department no longer has to manage them at the device. You can **schedule reports** to be emailed to the appropriate persons and access and manage your print policies from this web-tool. Everything would be centrally administered through the **secure** online dashboard.

We have many customers that are using this software to make **managing their print environment easier** and to **save costs** just by setting up a few printing policies that help eliminate all printing waste. Every organization wastes more money on printing than they realize. This software works to **eliminate that wasteful spending**. In case that is not enough to interest you, PaperCut also allows your users to print from their mobile devices to the printers you already have. And, yes, mobile prints are also tracked and managed.

