PaperCut MF

Case Study
Quantum Marine Engineering

Client: Quantum Marine Engineering of Florida, Inc.
Location: Fort Lauderdale, FL
ACDI Reseller: Konica Minolta Business Solutions

Since 1987, Quantum Marine Engineering has provided innovative engineering and advanced design solutions for the marine industry as the world's foremost experts in stabilizing offshore assets. The state-of-the-art firm manufactures hydraulic equipment for the yacht, military, and commercial markets and is a recognized leader in yacht and ship motion control systems. As a multi-national operation with service and support teams accessible worldwide, the manufacturing firm continues to infuse each step in their business process with a commitment to quality, customer service, and excellence.

PaperCut Products utilized: PaperCut MF Commercial
Number and types of users: Over 75 users
Number of workstations: 80 workstations
Number of Copiers/MFP's: 4 color printers
ACDI Value Added Service: ACDI Professional Services installation, configuration, and training

"Managing print jobs with PaperCut has already proved easy to work with and secure; and allows us to keep costs accounted for while enabling more flexibility for the end users." – Michael H. Bartlett, IT Director

The Story

Quantum Marine Engineering longed for an effective solution to improve the management and measurement of their previously unknown print-related costs. The firm was determined to find an answer that would reduce administrative overhead, help secure print jobs, and insure that users could print to the most convenient machine.

How did PaperCut help? Quantum Marine Engineering employed a highly experienced group of mechanical, electrical, and hydraulic engineers in addition to naval architects, electronics designers, and administrative staff. From management to engineering to service support, the company's team needed a streamlined solution that would efficiently integrate with and effortlessly support the business process and workflow of every department. The most viable solution was obvious…

The manufacturing firm chose to embed their multi-function printers (MFPs) with PaperCut MF and enable secure access codes on each of their devices, allowing all users the freedom and simplicity to

securely print to any convenient location within the company's network. Applying PaperCut's robust Find-Me Print and mobile printing, Quantum's employees and guests are now able to print to one designated queue then seamlessly release their print job at any device. At last the firm found a low-cost, feature-rich solution that fit into their network infrastructure and allowed IT staff to focus on other essential tasks.

In line with Quantum's commitment to efficiency, the company decided to create and enforce reasonable rules encouraging users to change their behavior and print sensibly. With PaperCut MF, the company is empowered to setup proactive print policies like forcing black-and-white printing of emails from Outlook and using filters to direct larger print jobs to the most cost-effective machine. The combination of PaperCut MF features uniquely designed to cut waste, track printing, and save money not only saved a ton of time and effort but also eliminated unnecessary spending on wasted paper and toner!

"Getting up and running was easy."

After a flawless installation and custom configuration of PaperCut MF, Quantum Marine Engineering's administrative staff could now see who was printing, what they were printing, when they printed and on which device. With reports for each user and each device, the leading print management software allowed their HR and Finance departments to print sensitive documents without having to worrying that they would be left on the machines for all to see.

While initially setting up just a few useful policies, the firm plans to continue to fine-tune their print policies in the future, keeping printing both cost-effective and easy for users as they expand. Because of the increased visibility with PaperCut MF's web-based dashboard and data captured from user input, the company can now feel confident using any one of PaperCut's 80+ customizable reports to skillfully guide their print management strategies moving forward from anywhere in the world.

"Our long-standing relationship with Konica Minolta Business Solutions and the service and support we have received from them in the past sealed our decision."